## IT ASSET LIFECYCLE SOLUTIONS

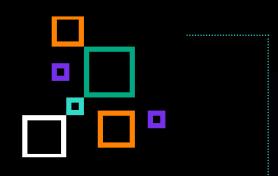
#### WHERE DO YOU SEND USED IT EQUIPMENT?

Did you know that HPE Financial Services creates investment capacity for digital transformation by extending the life of technology and repurposing products back into the economy? This process begins at our global Technology Renewal Centers—the largest IT manufacturer-owned tech renewal networks in the world. With over 20 years' experience, we have established a trusted partnership with customers. We help them refurbish or retire their IT assets securely. We also enable customers to unlock value from their legacy infrastructure by returning their technology for cash back, which can be invested in new technology.

#### ASSET LIFECYCLE SOLUTIONS DESIGNED TO HELP DRIVE YOUR TRANSFORMATION

#### >> CERTIFIED PRE-OWNED EQUIPMENT

Make your IT investment a force multiplier by deploying certified, pre-owned workplace and data center assets. Support your multi-vendor tech estate by giving new life to legacy assets and keep them in the circular economy.



#### » VIRTUAL WAREHOUSE SERVICES

Ensure your assets and financial plans align to your business goals by warehousing and testing decommissioned IT assets so that they can be redeployed for future projects.

#### » ASSET UPCYCLING SERVICES

Take a portfolio approach to your IT estate by unlocking trapped capital. Create investment capacity while ensuring secure, environmentally responsible removal and disposal of assets—always with a bias for reuse over recycle.

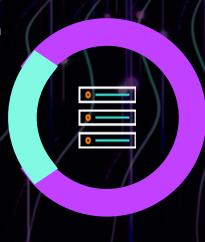
#### » PROOF OF CONCEPT ENABLEMENT

When pursuing an innovation project that's designed to keep your business ready for what's next, having an available pool of affordable assets delivers both the IT help needed and the freedom to do more with your budget.

#### » DATA CENTER CONSOLIDATION

When decommissioning assets and consolidating multi-vendor data center investments, create financial vitality through pre-configured, customized systems that help streamline project complexity.

30% Innovation



70%

Legacy Systems Maintenance

\*According to Forrester, new project spending includes 25% to 30% of tech budgets firms dedicate to creating new tech capabilities.

### Interesting facts about HPE Technology Renewal Centers

TRCs
processed
3.1 million
assets in FY20

this includes
1.7 million
datacenter assets and
1.4 million
notebooks, desktops,
tablets & printers

Close to **90%** of assets were remarketed, the rest was recycled

\$230M infused back into customer budgets via Accelerated Migration + Asset Upcycling Services

→ \*Forrester, The Global Tech Market Outlook For 2019 To 2020,

# VISIT THE <u>HPEFS IT ASSET LIFECYCLE</u> SOLUTIONS WEBSITE TO EXPERIENCE THE FULL VIRTUAL TOUR!

